



2019 Forest Industry Bargaining

USW LOCAL 1-1937 UPDATE

2019 FORESTRY BARGAINING UPDATE #4 - MAY 9, 2019

Coast Bargaining Committee - News Release

WATCH FOR EMPLOYER TACTICS DESIGNED TO SCARE WORKERS

USW members need to watch out for actions by your employers during bargaining. Some of their actions may be coordinated with other employers. The goal of some employers is to scare workers into thinking they shouldn't fight for their right to a good collective agreement containing the gains they deserve.

Recently, members at WFP Sawmill Operations have reported WFP management making very misleading statements about markets. We believe they did this in conjunction with curtailing shifts in some operations to dramatize the effect.

However, WFP had one of its best years ever in 2018 and are on track for another banner year in 2019 and beyond.

In WFP's "Market Outlook" statement to shareholders, this publicly traded company makes the following statements in its First Quarter Results for 2019:

WFP Market Outlook

"Despite recent lumber pricing volatility and slow seasonal demand due to weather events, our long-term view of market fundamentals remains unchanged. In North America, rising lumber consumption will continue to be driven by increased new home construction, a robust repair and renovation sector and growth in the use of mass timber building technologies. We expect lumber demand in China to continue to grow due to a government commitment to housing and economic stimulus, while in Japan, lumber consumption is expected to remain relatively stable over the next few years."

"In North America, prolonged winter weather has delayed the onset of the spring building season, resulting in a supply-demand imbalance and commodity lumber pricing volatility. As weather improves in North America, we expect to see recovery in demand and pricing for commodity lumber. We anticipate any pricing response will be moderated by higher than normal inventories and additional supply, as idled commodity lumber capacity returns. We will continue to monitor prices and make adjustments in our operating plans accordingly."

"Improved weather conditions will also create opportunities for our Western Red Cedar products. We anticipate prices to remain stable for WRC timbers and wide-width products."

"We expect to grow both volumes and price realizations for our Niche products, as we continue to refine the product offerings from our Duke Point sawmill. We intend to leverage the planer rebuild and auto-grader installation to improve recovery and lower costs."

Management can take different paths to try and confuse or intimidate workers, for example, at one particular WFP operation (Duke Point Sawmill), the manager and one supervisor were found telling newer members that if the Union were to strike, the company would keep them out and dissolve the Union, leaving them no job to return too.

Yes this statement is laughable, but this type of outrageous and false statement is designed to have an impact and scare workers. **Don't let it, it's not true.** It is intended to make workers feel afraid to exercise their rights and fear the bargaining process.

As a reminder to members, when you hear statements like the one described above in any operation for any company associated with Coast Forest Industry Bargaining please report them to the Local Union so they can be addressed directly.

**DON'T FALL VICTIM TO FALSE AND MISLEADING STATEMENTS
FROM MANAGEMENT REGARDING BARGAINING
GET THE FACTS FROM YOUR USW REPRESENTATIVE**



Brian Butler – President, USW Local 1-1937

Phone: (250)746-6131

USW Local 1-1937 Offices: Duncan, Port Alberni, Courtenay, Port McNeill and Burnaby

Website: www.usw1-1937.ca

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